

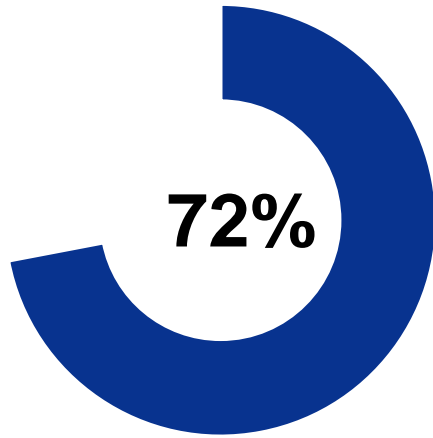


Commercial Buildings as Grid Assets

Smart Building Trends and Successes

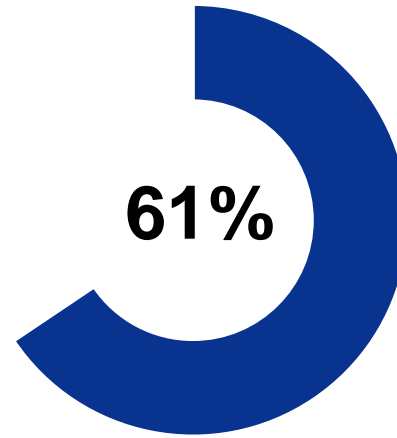
Clay Nesler

2018 Energy Efficiency Indicator Study – Increase in plans to invest in EE/RE Measures



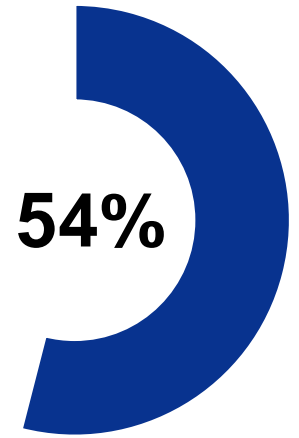
Green Building Certification

US respondents that plan to have one or more green certified buildings in the future



Net Zero Energy/Carbon

US respondents that are very or extremely likely to have one or more facilities that are nearly zero, net zero or positive energy or carbon status in the next ten years



Going off the grid

US respondents that are very or extremely likely to have one or more facilities able to operate off the grid in the next ten years



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